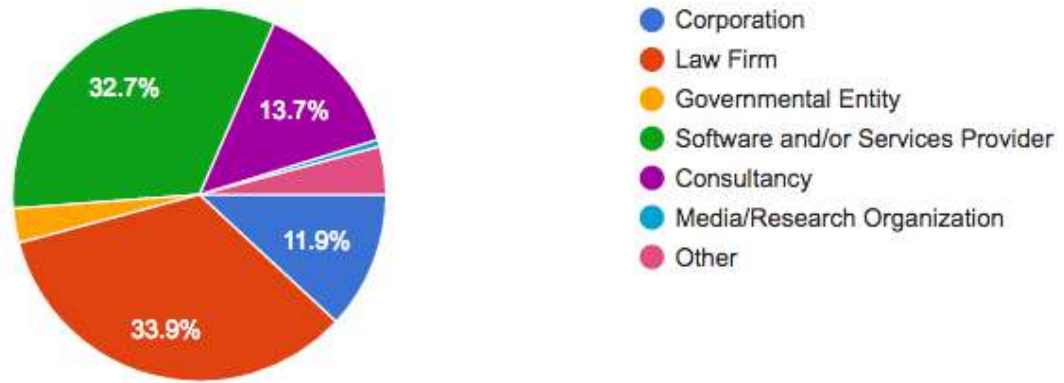


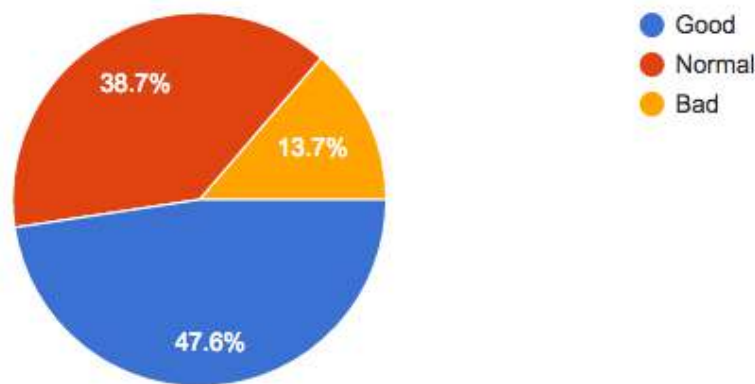
## Which of the following segments best describes your business in eDiscovery?

(168 responses)



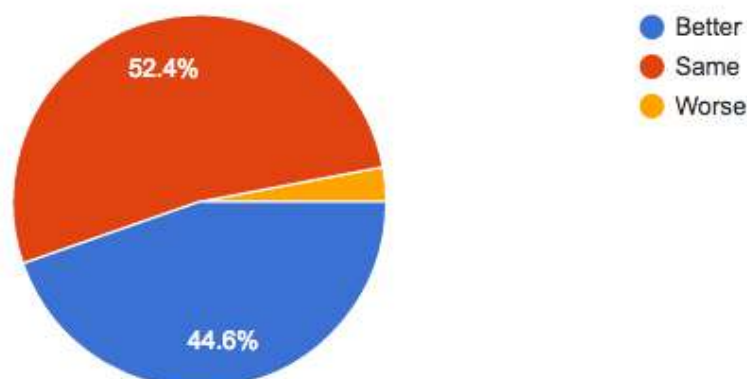
## How would you rate the current general business conditions for eDiscovery in your segment?

(168 responses)



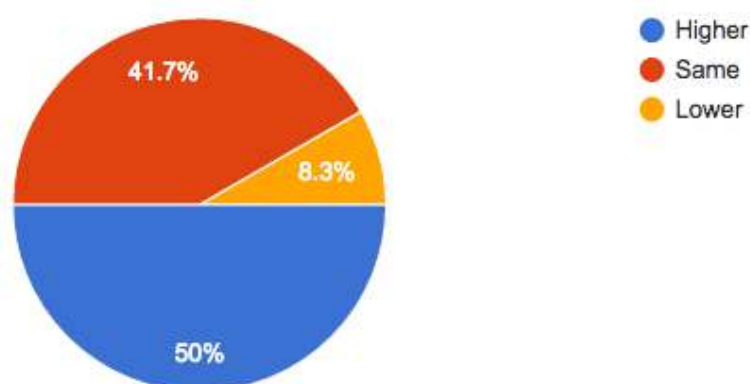
## How do you think the business conditions will be in your segment six months from now?

(168 responses)



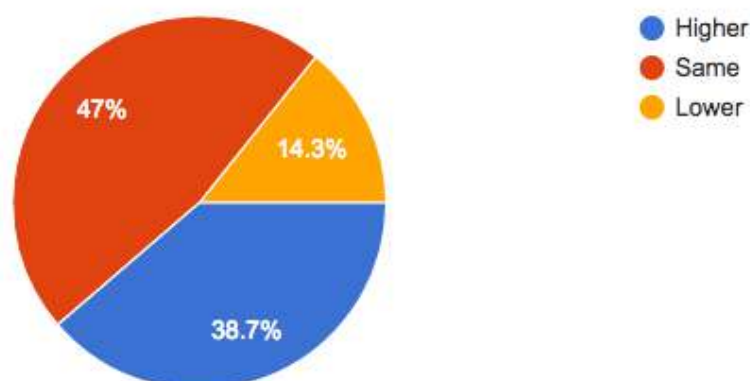
## How would you guess revenue in your segment of the eDiscovery ecosystem will be six months from now?

(168 responses)



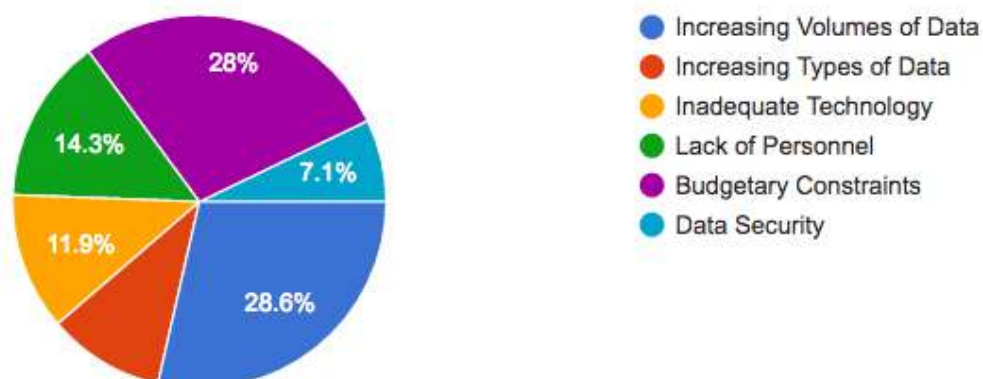
## How would you guess profits in your segment of the eDiscovery ecosystem will be six months from now?

(168 responses)



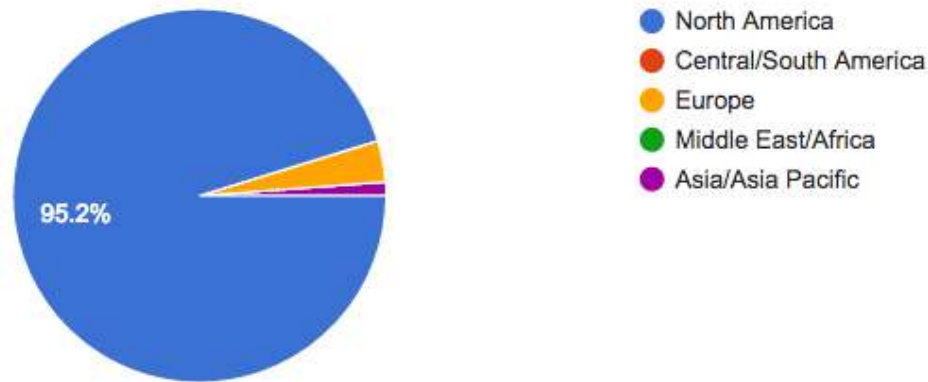
## Of the six items presented below, what is the issue that you feel will most impact the business of eDiscovery over the next six months?

(168 responses)



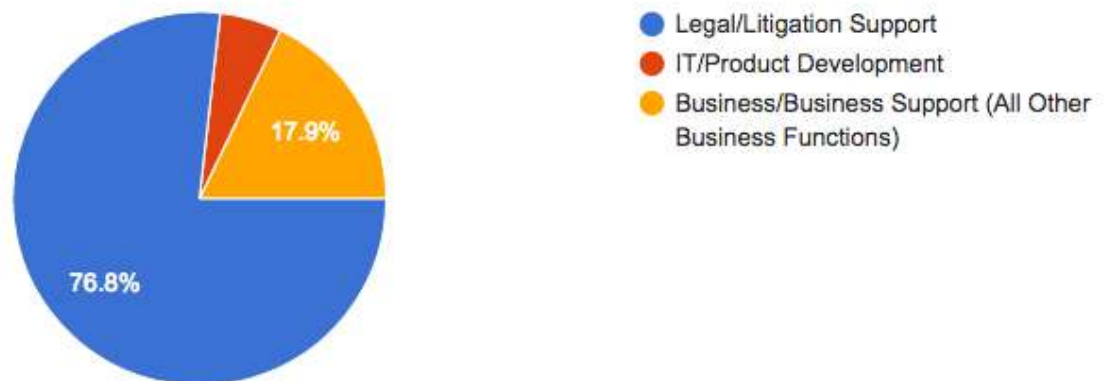
## In which geographical region do you primarily conduct eDiscovery-related business?

(168 responses)



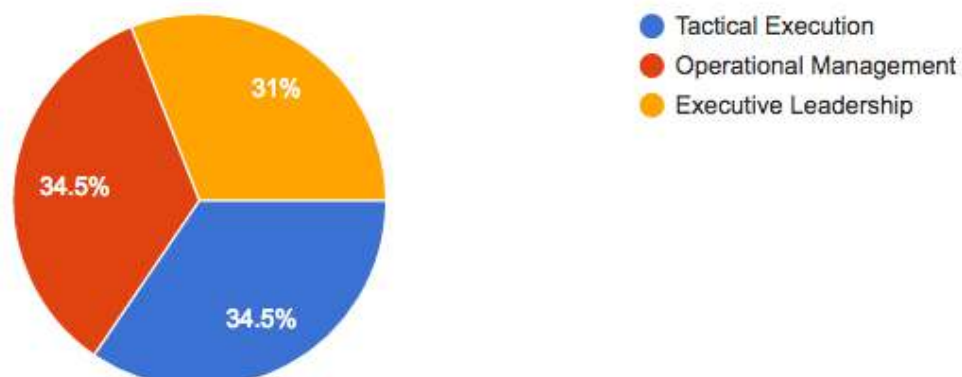
## What area best describes your primary function in the conduct of your organization's eDiscovery-related business?

(168 responses)



## What area best describes your level of support in the conduct of your organization's eDiscovery-related business?

(168 responses)



# eDiscovery Business Confidence Survey

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Please complete all questions below to have your business confidence level included in the Summer 2016 survey.

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## Which of the following segments best describes your business in eDiscovery? \*

Part of the eDiscovery ecosystem where your organization resides.

- Corporation
- Law Firm
- Governmental Entity
- Software and/or Services Provider
- Consultancy
- Media/Research Organization
- Other...

## How would you rate the current general business conditions for eDiscovery in your segment? \*

Subjective feeling of business performance when compared with business expectations.

- Good
- Normal
- Bad

## How do you think the business conditions will be in your segment six months from now? \*

Subjective feeling of business performance when compared with business expectations.

- Better
- Same
- Worse

## How would you guess revenue in your segment of the eDiscovery ecosystem will be six months from now? \*

Revenue is the income generated from eDiscovery-related business activities.

- Higher
- Same
- Lower

## How would you guess profits in your segment of the eDiscovery ecosystem will be six months from now? \*

Profit is the amount of income remaining after accounting for all expenses, debts, additional revenue streams, and operating costs.

- Higher
- Same
- Lower

## Of the six items presented below, what is the issue that you feel will most impact the business of eDiscovery over the next six months? \*

Challenges that may directly impact the business performance of your organization.

- Increasing Volumes of Data
- Increasing Types of Data
- Inadequate Technology
- Lack of Personnel
- Budgetary Constraints
- Data Security

## In which geographical region do you primarily conduct eDiscovery-related business?

The location from which you are basing your business assessments.

- North America
- Central/South America
- Europe
- Middle East/Africa
- Asia/Asia Pacific

## What area best describes your primary function in the conduct of your organization's eDiscovery-related business?

- Legal/Litigation Support
- IT/Product Development
- Business/Business Support (All Other Business Functions)

## What area best describes your level of support in the conduct of your organization's eDiscovery-related business?

- Tactical Execution
- Operational Management
- Executive Leadership